

RECORD OF SALES AND EARNINGS

Year	Number of Stores	Sales	Earnings per Share on Common Stock Outstanding
1912	1	\$32,382.71	N
1913	2	42,183.99	O
1914	3	92,640.38	T
1915	5	116,009.19	I
1916	5	151,464.52	N
1917	6	149,465.64	C
1918	7	276,449.11	O
1919	17	502,445.43	R
1920	17	751,984.16	P
1921	26	1,157,233.90	O
1922	33	1,750,066.32	R
1923	51	3,564,946.51	A
1924	68	5,114,338.79	T
1925	86	6,897,413.59	E
1926	112	9,985,073.71	D
1927	151	15,069,158.69	\$4.68
1928	210	20,609,366.02	6.42
1929	279	27,789,369.40	8.28
1930	335	30,187,391.73	*3.06
1931	379	31,146,802.06	3.65
1932	406	33,121,669.83	4.62
1933	417	35,146,574.03	\$3.15

* 300% Stock Dividend issued September 1st, 1926.

† 50% Stock Dividend and Rights to subscribe to 10% of holdings issued May 1st, 1929.

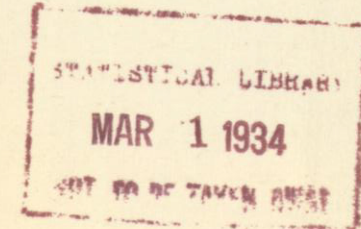
OFFICERS

C. T. NEWBERRY.....	Chairman of the Board
J. J. NEWBERRY.....	President
E. A. NEWBERRY.....	Vice-Pres. and Treas.
G. A. CRITTENDEN.....	Vice-President
J. L. BOUGHNER.....	Vice-President
T. H. HOCHSTRASSER.....	Vice-President
W. C. SCHULZ.....	Secy. and Asst. Treas.
J. H. EWEN.....	Asst. Secy. and Asst. Treas.

DIRECTORS

C. T. NEWBERRY.....	New York
J. J. NEWBERRY.....	New York
E. A. NEWBERRY.....	New York
J. L. BOUGHNER.....	New York
C. V. PALLISTER.....	New York
T. H. HOCHSTRASSER.....	New York
W. C. SCHULZ.....	New York
WALTER WILLIAMS.....	New York
G. A. CRITTENDEN.....	Los Angeles, Cal.
F. R. SMITH.....	New York

J. J. NEWBERRY CO. NEW YORK



CANNUAL REPORT

DECEMBER 31, 1933

J. J. NEWBERRY CO. AND SUBSIDIARY COMPANIES

Consolidated Balance Sheet As At December 31, 1933

ASSETS

CURRENT ASSETS:

Cash in Banks and on Hand—	\$ 2,291,850.52
Miscellaneous Accounts Receivable (including balances in closed banks and restricted balances \$19,043.28 net) —	143,366.57
Inventories of Merchandise, prepared by the Company, at lower of cost or market —	6,148,727.76
Total Current Assets —	\$ 8,583,944.85

Notes Receivable of Employees and Others—partly secured by capital stock of the company	133,875.76
Investment in Capital Stock and Notes of the Company—1,860 shares Preferred Stock, 15,340 shares Common Stock and \$382,000.00 Par Value of Gold Notes—at Cost	766,683.86
Investments in Other Companies at Cost	30.18

PROPERTY AND EQUIPMENT:

Land, Buildings and Improvements — at Cost	\$7,429,321
Less Reserve for Depreciation	7,100
Patents and Improvements to leased Premises—	\$4,197,675.22
Less Reserve for amortization —	1,095,588.11
Furniture and Fixtures—	6,282,918.57
Less Reserve for Depreciation —	1,612,033.31
	4,670

Prepaid Expenses and Deferred Charges	3,211
	59,860
	<u>638,010</u>

The Board of Directors
J. J. NEWBERRY CO., New York, N. Y.

We have made an examination of the books and records of the Company and of the Consolidated Profit and Loss accounts of the Companies and other supporting documents; we also made a general review of the transactions.

In our opinion, based upon such examination, the accounts fairly present, in accordance with the principles of accounting consistently maintained by the Companies during the year ended December 31, 1933, the results of their operations for the year.

New York, N. Y., February 20, 1934.

LIABILITIES

CURRENT LIABILITIES:

Accounts Payable, Bonuses, Interest, etc. —	\$ 1,035,684.11
Provision for Federal Income, Capital Stock and Excess Profits Taxes —	319,573.16
Total Current Liabilities —	1,355,257.27
Deferred Income —	2,725.00
Mortgages Payable on Real Estate Ten Year Convertible 5½% Gold Notes, due April 1, 1940 —	2,188,957.59
Reserve for Self-Insurance —	5,000,000.00
Preferred Stock of J. J. Newberry Realty Co.: 6½% Cumulative Preferred, Series "A" — 10,000 shares of \$100.00 each —	30,918.77
6% Cumulative Preferred, Series "B"—610 shares of \$100.00 each —	\$1,000,000.00
	61,000.00
	<u>1,061,000.00</u>

CAPITAL STOCK:

7% Cumulative Preferred, Par Value \$100.00 per share—Authorized and Issued, 50,000 shares —	5,000,000.00
Common, No Par Value: Authorized 800,000 Shares. (Reserved for conversion of Gold Notes—76,923 shares) Issued, 395,314 shares —	5,208,571.89
	<u>10,208,571.89</u>

SURPLUS:

Earned Surplus —	4,707,759.78
Paid-in and Capital Surplus —	82,825.89
	<u>4,790,585.67</u>
	<u>\$24,638,016.19</u>

Consolidated Profit and Loss Account

For the Year ended December 31, 1933

Sales —	\$35,146,574.03
Cost of Sales and Selling and General Expenses —	32,040,408.60
Net Operating Profit, before Depreciation and Amortization —	3,106,165.43
Other Income —	18,158.47
	<u>\$ 3,124,323.90</u>

Deduct:

Interest on Gold Notes and Loans —	\$ 272,972.12
Depreciation and Amortization—	561,155.64
Provisions for Federal Income, Capital Stock and Excess Profits Taxes —	333,248.16
Deferred Lease Expense written off —	250,780.29
Improvements written off —	64,755.50
Provision for Loss on Closed Store —	45,809.95
Miscellaneous Charges —	27,384.78
	<u>1,556,196.44</u>

NET INCOME \$ 1,568,127.46

Consolidated Surplus Account

Balance as at December 31, 1932	\$ 3,838,414.93
Add:	
Net Income for Year ended December 31, 1933 —	\$1,568,127.46
Sundry Adjustments applicable to Prior Years (net) —	18,136.30
	<u>1,586,263.76</u>
	<u>\$ 5,424,678.69</u>

Deduct:

Preferred Dividends:	
J. J. Newberry Co., 7% Preferred —	337,326.50
J. J. Newberry Realty Co., 6½% Preferred —	64,910.92
J. J. Newberry Realty Co., 6% Preferred —	3,660.00
Common Dividends—60c —	228,195.60
	<u>634,093.02</u>

Balance at at December 31, 1933 \$ 4,790,585.67

Consolidated Balance Sheet and related Consolidated Profit and Loss and Consolidated Surplus Accounts for the year ended December 31, 1933, in connection therewith we examined or tested accounting records of the Companies and other supporting documents and of the operating and income accounts for the year, but we did not

make a detailed audit of the transactions. In our opinion, based upon such examination, the accounts fairly present, in accordance with the principles of accounting consistently maintained by the Companies during the year ended December 31, 1933, the results of their operations for the year.

PEAT, MARWICK, MITCHELL & CO.